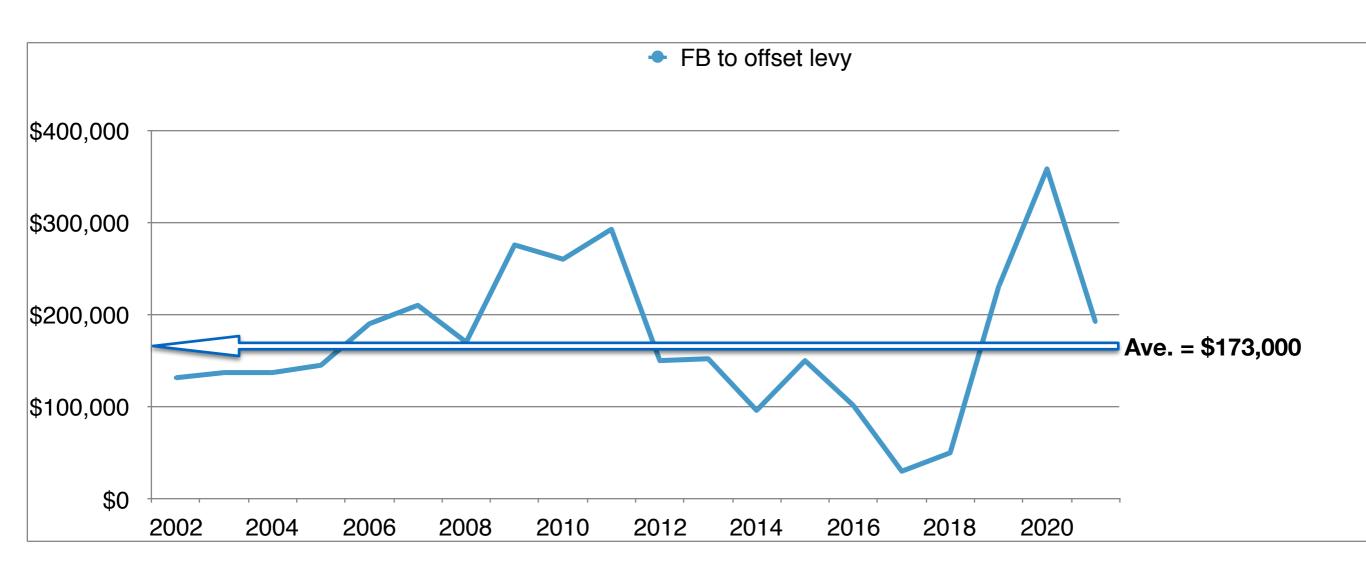
Town Unexpended Surplus Funds (Fund Balance) are projected to be 16.2% of budgeted expenditures at the start of 2021. In early 2017 our Surplus Funds were 27% of budgeted expenditures. The reduction in Surplus Funds resulted from recent highway equipment purchases...

Year	Budgeted (DA5130.2)	Expended	
2012	\$100,000		
2013	\$100,000		
2014	\$65,000	\$66,591	
2015	\$125,000	\$61,395	
2016	\$125,000	\$56,877	MDI Truck
2017	\$115,000	\$404,276	Gradall (\$365,311) RAM Pickup (\$38,965)
2018	\$115,000	\$15,532	
2019	<i>\$268,000</i>	\$83,714	2018 RAM 4500 Dump Truck
2020	\$300,000	\$501,426	2 snow plows (\$227,277 ea.) RAM Pickup (\$47,000)
2016-2020:	\$923,000	\$1,061,825	
	Total \$ Budgeted	Annual Ave.	2021 Tentative Budget
2012-2018:	\$745,000	\$106,429	\$130,000

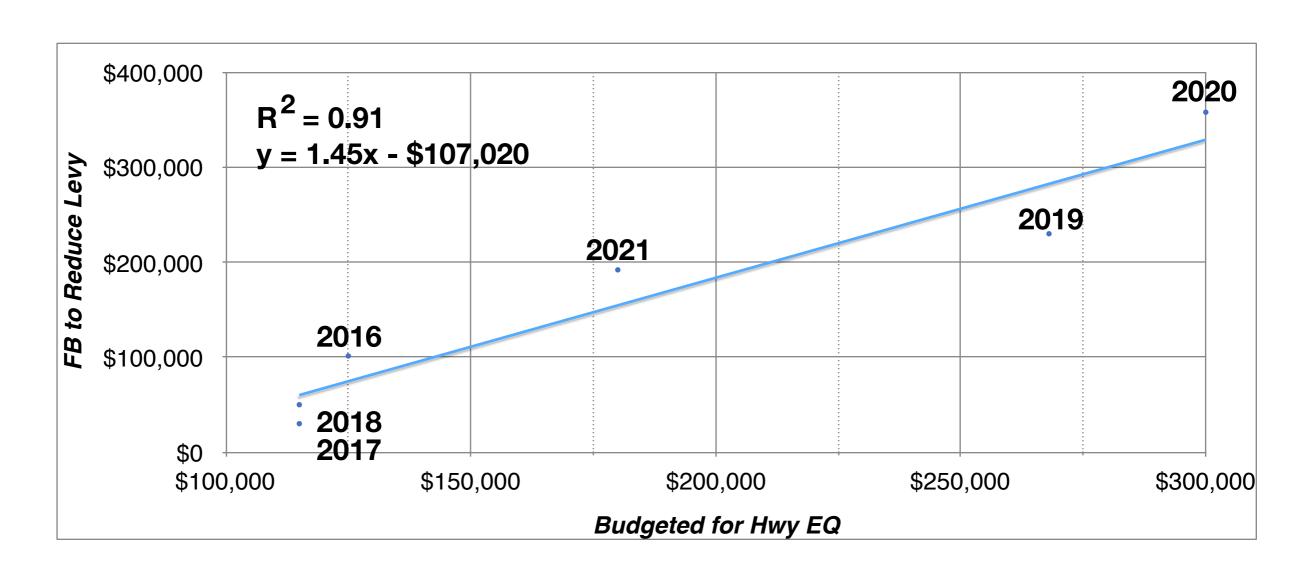
Budgeting for Highway Equipment, 2016 - 2021

Year	Budget for Highway Equipment	Surplus Funds Used to Reduce Taxes
2016	\$125,000	\$101,300
2017	\$115,000	\$30,000
2018	\$115,000	\$50,000
2019	\$268,000	\$230,000
2020	\$300,000	\$357,999
2021	\$180,000	\$192,000

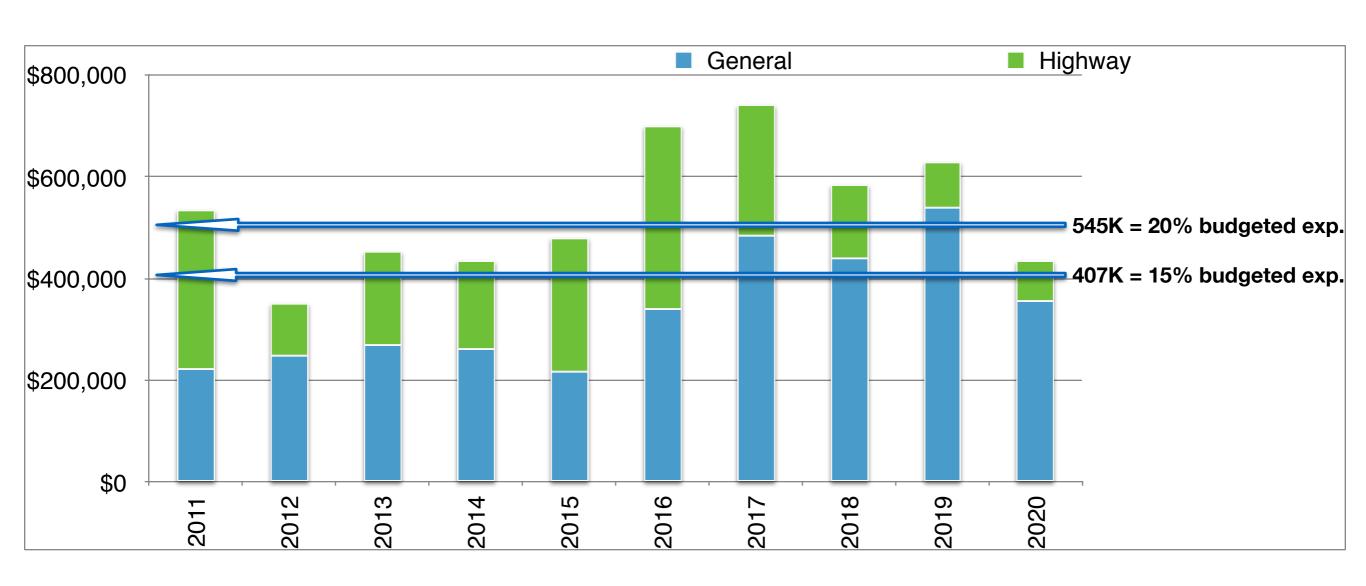
Annual use of Surplus Funds to reduce taxes 2001 - 2021



Surplus Funds used to reduce taxes as a function of the budget for highway equipment, 2016 - 2021



Unexpended Surplus Funds (Fund Balance) History



2022 Town Budget Projection

Budget Projection Assumptions and Estimates:

- estimated 2022 Tax Cap as 2% increase over 2021 Tax Cap. Does not include "growth factor"
- 2% increase in personnel lines
- 0% increase for contractual lines
- 4% increase for property and health insurance
- \$30,000 budgeted for Town Hall Reserve
- \$65,000 budgeted for Highway Facilities Reserve
- \$130,000 budgeted for Highway Equipment
- \$0 budgeted for revenue from sales of Highway Equipment
- \$0 budgeted for NYS Aid (AIM) revenue
- \$84,000 of Surplus Funds (A Fund Balance) used to stay under Tax Cap

Result:

- builds Fund Balance (A + DA) to 20% of budgeted expenditures
- With 2022 contributions, builds capital reserve accounts to following amounts:
 - \$109,094 Town Hall Reserve
 - \$452,046 Highway Facilities Reserve
 - \$347,917 Highway Equipment Reserve

Recommendations:

We have addressed key highway equipment needs over the past few years, allocating town savings to those purchases.

We are now well positioned to (and must) implement a sustainable equipment management plan.

- 1. Create priority list for highway equipment and reexamine utility/uses.
- 2. Assess leasing and/or installment purchasing.

Pros: enables acquisition sooner, warranty coverage, shorter rotation resulting in lower maintenance costs and higher resale price, predictable budgeting.

Con: fees and interest charges

- 3. Assess potential for procurement of used equipment.
- 4. Examine sharing of equipment.
- 5. Consider rental of sporadically used equipment.
- 5. Develop rotation cycle that minimizes capital + operational costs
- 6. Other?

ANNUAL HWY EQUIPMENT REPAIR COSTS

